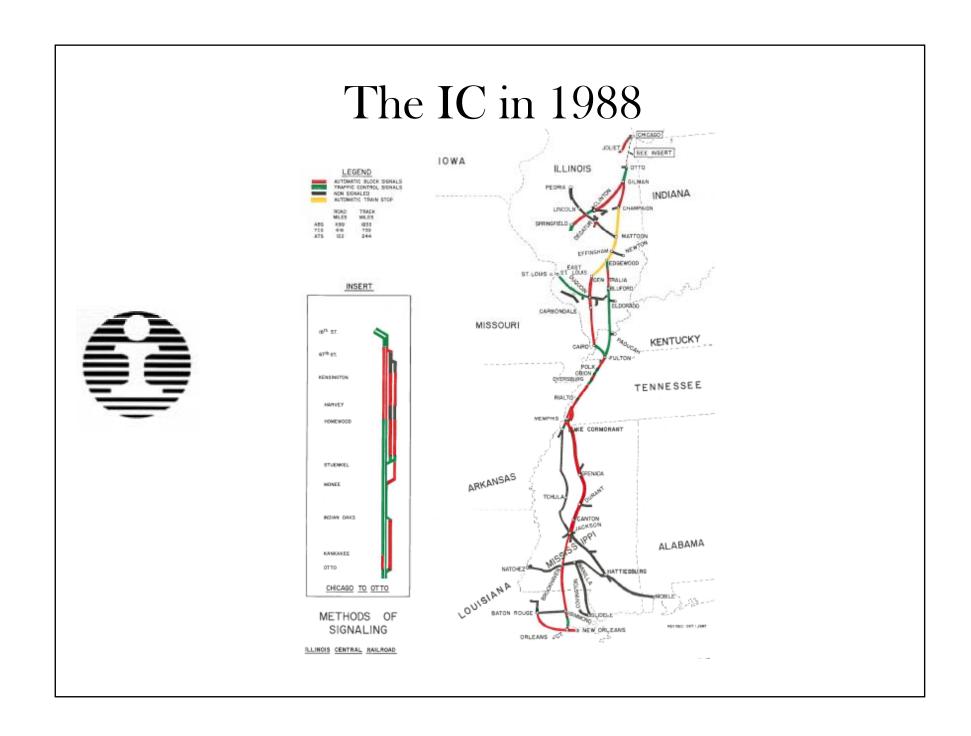
Dave Lowe - IC/CN Retired
John Sharkey, Campbell Technology
Corp.

- •The IC in 1988
- •The takeover in 1989



- •Designing the System
- •Scheduling on a Napkin
- •Changing Vendor Culture
- •Flexible Standardization
- •Cutover DayWeek
- •The Completion
- •The Lessons Learned



- •The IC in 1988
 - Culture Stress, Cutbacks,



- Configuration Downsized
- •Capacity issues ?
- •Operating Ratio 98%

- •The Takeover in 1989
 - •STP Decision Before They Came
 - •Sr. Management Turnover



- •"Do it yesterday, for nothing!"
- •Forming the team
- •Changing the culture through empowerment
- •Re-forming the team



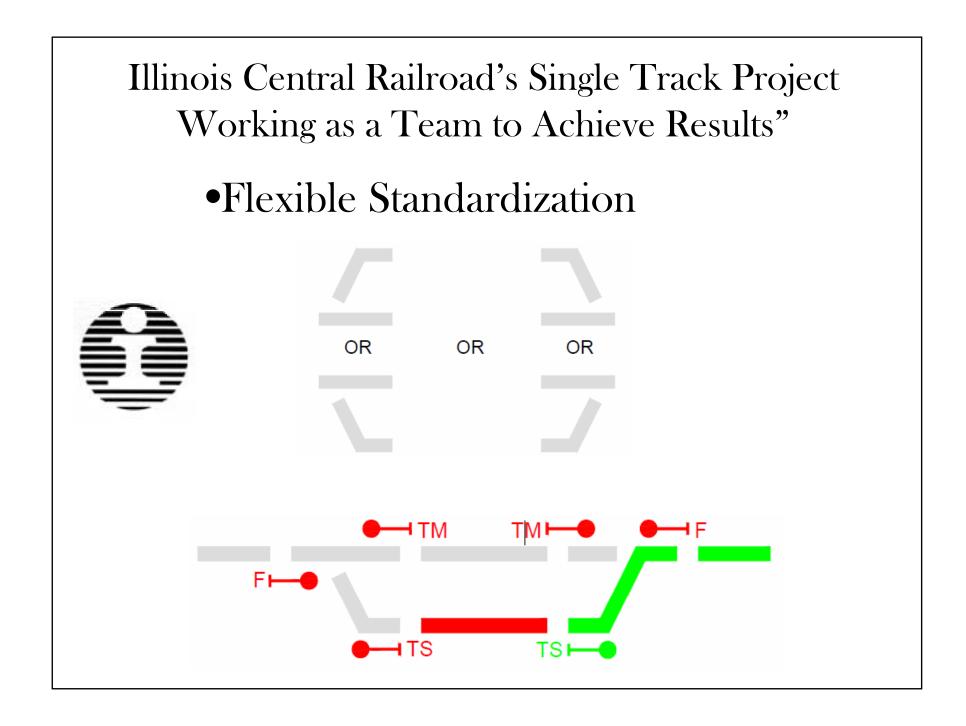
Where We Needed to Go! CHICAGO TO OTTO INSERT STREME. PESTONE LEGEND METHODS OF Illinois Central ORLEAMS JCT. JWS. L. 195

- •Designing the System
- •Scheduling on a Napkin
- Changing Vendor Culture





•Flexible Standardization



Doing It!











- Cutover Day, Weeks, Months
- •Completing It!



- •Schedule
- Capacity
- Safety



- Lessons learned (mistakes made)
- •What do we do for an encore?



- •Relocate Dispatchers to Homewood
- •Remote Control Interlockings
- •Drawbridge
- •CTC the Yazoo District (200 miles, 12 mos.)
- •Buy the CC&P and Install CTC from Waterloo to Fort Dodge



Thank You!

Questions?